

# POSERA

*Consolidated Financial Statements of*

**POSERA – HDX Ltd.**

*Years ended December 31, 2015 and 2014*

# Management's Responsibility for the Consolidated Financial Statements

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The management of Posera-HDX Ltd. is responsible for the preparation of all information included in this annual report. The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards, and necessarily include some amounts that are based on management's best estimates and judgments. Financial information included elsewhere in this annual report is consistent with that in the consolidated financial statements.

Management maintains a system of internal accounting controls to provide reasonable assurance that the consolidated financial statements are accurate and reliable and that the assets are safeguarded from loss or unauthorized use.

The Company's external auditors, appointed by shareholders, have prepared their report, which outlines the scope of their examination and expresses their opinion on the consolidated financial statements.

The Board of Directors, through its Audit Committee, is responsible for assuring that management fulfills its financial reporting responsibilities. The Audit Committee is composed of independent directors who are not employees of the Company.

The Audit Committee meets periodically with management and with the auditors to review and to discuss accounting policy, auditing and financial reporting matters. The Committee reports its findings to the Board of Directors for their consideration in reviewing and approving the consolidated financial statements for issuance to shareholders.

Signed "Loudon Owen"  
Loudon Owen – Chief Executive Officer

Signed "Kevin Mills"  
Kevin Mills – Chief Financial Officer

March 28, 2016



March 29, 2016

## **Independent Auditor's Report**

**To the Shareholders of  
Posera-HDX Ltd.**

We have audited the accompanying consolidated financial statements of Posera-HDX Ltd. and its subsidiaries, which comprise the consolidated statements of financial position as at December 31, 2015 and December 31, 2014 and the consolidated statements of operations and comprehensive loss, changes in equity and cash flows for the years then ended, and the related notes, which comprise a summary of significant accounting policies and other explanatory information.

### **Management's responsibility for the consolidated financial statements**

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained in our audits is sufficient and appropriate to provide a basis for our audit opinion.

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"PwC" refers to PricewaterhouseCoopers LLP, an Ontario limited liability partnership.



**Opinion**

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of Posera-HDX Ltd. and its subsidiaries as at December 31, 2015 and December 31, 2014 and their financial performance and their cash flows for the years then ended in accordance with International Financial Reporting Standards.

*PricewaterhouseCoopers LLP*

**Chartered Professional Accountants, Licensed Public Accountants**

**POSERA-HDX Limited**  
**Consolidated Statements of Financial Position**  
As at December 31, 2015 and December 31, 2014  
(in Canadian dollars)



	December 31, 2015	December 31, 2014
<b>ASSETS (Notes 11, 14, 15, 19 and 20)</b>		
<b>CURRENT</b>		
Cash and cash equivalents [Notes 4 and 20(a)]	\$ 1,702,972	\$ 1,442,686
Accounts receivable [Notes 18 and 20(a)]	3,592,954	3,112,671
Current portion of lease receivable (Note 5)	15,206	20,579
Inventory (Note 7)	989,544	890,416
Investment credits receivable - refundable (Note 6)	186,999	771,782
Income taxes receivable (Note 16)	35,272	35,272
Prepaid expenses and deposits	251,782	258,645
	<b>6,774,729</b>	<b>6,532,051</b>
<b>NON-CURRENT</b>		
Property, plant and equipment (Note 8)	202,572	283,257
Deposit on leased premises	39,581	39,581
Lease receivable (Note 5)	15,978	32,513
Investment tax credits receivable - non-refundable (Note 6)	819,986	1,056,042
Deferred income tax assets (Note 16)	-	76,210
Intangible assets (Note 9)	2,476,006	3,658,176
Goodwill (Note 10)	6,462,056	7,422,911
	<b>\$ 16,790,908</b>	<b>\$ 19,100,741</b>
<b>LIABILITIES (Notes 19 and 20)</b>		
<b>CURRENT</b>		
Bank indebtedness (Note 11)	\$ -	\$ 207,103
Accounts payable and accrued liabilities (Notes 12 and 18)	3,394,862	3,042,102
Provisions (Note 13)	622,218	207,224
Current portion of vehicle loans and capital leases (Note 15)	47,157	58,201
Current portion of notes payable (Note 14)	419,614	1,165,967
Income taxes payable (Note 16)	52,057	2,721
Deferred revenue	1,783,116	1,582,005
	<b>6,319,024</b>	<b>6,265,323</b>
<b>NON-CURRENT</b>		
Deferred income tax liability (Note 16)	115,889	650,925
Vehicle loans and capital leases (Note 15)	92,186	136,899
Notes payable (Note 14)	1,353,442	1,585,238
	<b>7,880,541</b>	<b>8,638,385</b>
<b>EQUITY (Note 22)</b>		
SHARE CAPITAL [Note 17(a)]	56,882,021	53,656,082
CONTRIBUTED SURPLUS [Note 17(b, c)]	7,196,429	7,142,111
WARRANTS [Note 17(d)]	80,133	36,137
DEFICIT	(56,164,366)	(50,597,187)
ACCUMULATED OTHER COMPREHENSIVE INCOME	916,150	225,213
	<b>8,910,367</b>	<b>10,462,356</b>
	<b>\$ 16,790,908</b>	<b>\$ 19,100,741</b>

**APPROVED BY THE BOARD**

Signed "Loudon Owen" \_\_\_\_\_ Director  
Signed "David Del Chiaro" \_\_\_\_\_ Director

See accompanying notes to the consolidated financial statements

**Commitments [Note 20(b)]**  
**Subsequent events (Note 25)**

**POSERA-HDX Limited****Consolidated Statements of Operations and Comprehensive Loss**

For the Year ended December 31, 2015 and 2014

(in Canadian dollars, except for number of common shares)

**POSERA**

	Year ended December 31,	
	2015	2014
REVENUE (Notes 18 and 24)		
Point of sale revenue	\$ 18,492,206	\$ 18,709,858
Payment processing revenue	2,260,669	1,404,592
<b>TOTAL REVENUE</b>	<b>20,752,875</b>	<b>20,114,450</b>
COST OF SALES (Notes 18 and 21)		
Cost of inventory (Note 7)	4,428,026	4,330,495
Technology (Note 6)	2,046,625	1,721,069
Operations and support	5,743,498	5,388,022
<b>TOTAL COST OF SALES</b>	<b>12,218,149</b>	<b>11,439,586</b>
<b>GROSS PROFIT</b>	<b>8,534,726</b>	<b>8,674,864</b>
OPERATING EXPENSES (Note 18 and 21)		
Sales and marketing	5,660,251	5,069,083
General and administrative	5,798,563	5,529,033
Restructuring costs (Note 13 and 25)	662,512	-
Impairment of assets (Note 10)	1,562,675	-
<b>TOTAL OPERATING EXPENSES</b>	<b>13,684,001</b>	<b>10,598,116</b>
	<b>(5,149,275)</b>	<b>(1,923,252)</b>
OTHER EXPENSES (INCOME)		
Interest expense (Notes 11, 14 and 15)	407,898	416,567
Realized and unrealized (gain)loss on foreign exchange	(10,402)	20,480
Interest and other income	(31,933)	(18,096)
<b>TOTAL OTHER EXPENSES</b>	<b>365,563</b>	<b>418,951</b>
<b>NET LOSS BEFORE INCOME TAXES</b>	<b>(5,514,838)</b>	<b>(2,342,203)</b>
INCOME TAX EXPENSE (RECOVERY)		
Current (Note 16)	555,952	(262,022)
Deferred (Note 16)	(503,611)	(219,663)
<b>NET LOSS (Note 24)</b>	<b>\$ (5,567,179)</b>	<b>\$ (1,860,518)</b>
<b>Items that may be reclassified subsequently to net income</b>		
Other comprehensive gain on foreign translation	690,937	277,142
<b>NET COMPREHENSIVE LOSS</b>	<b>\$ (4,876,242)</b>	<b>\$ (1,583,376)</b>
BASIC AND DILUTED LOSS PER SHARE (Note 17(e))	\$ (0.08)	\$ (0.03)
BASIC AND DILUTED WEIGHTED AVERAGE NUMBER OF COMMON SHARES (in 000's)	71,225	59,361

See accompanying notes to the consolidated financial statements

**POSERA-HDX Limited**

**Consolidated Statements of Changes in Equity**

For the Year ended December 31, 2015 and 2014

(in Canadian dollars)



	Year ended December 31,	
	2015	2014
DEFICIT BEGINNING OF YEAR	\$ (50,597,187)	\$ (48,736,669)
Net loss	(5,567,179)	(1,860,518)
<b>DEFICIT END OF YEAR</b>	<b>\$ (56,164,366)</b>	<b>\$ (50,597,187)</b>
ACCUMULATED OTHER COMPREHENSIVE		
INCOME(LOSS) BEGINNING OF YEAR	\$ 225,213	\$ (51,929)
Other comprehensive gain on foreign translation	690,937	277,142
<b>ACCUMULATED OTHER COMPREHENSIVE INCOME END OF YEAR</b>	<b>\$ 916,150</b>	<b>\$ 225,213</b>
<b>NET COMPREHENSIVE LOSS</b>	<b>\$ (4,876,242)</b>	<b>\$ (1,583,376)</b>
SHARE CAPITAL BEGINNING OF YEAR	\$ 53,656,082	\$ 53,319,143
Non-cash issuance upon acquisitions (Note 3)	-	330,733
Exercise of stock compensation	-	13,020
Issued for cash consideration	3,579,000	-
Issuance costs - Cash	(272,928)	(6,814)
Issuance costs - Compensation Warrants	(80,133)	-
<b>SHARE CAPITAL END OF YEAR [Note 17(a)]</b>	<b>\$ 56,882,021</b>	<b>\$ 53,656,082</b>
CONTRIBUTED SURPLUS BEGINNING OF YEAR	\$ 7,142,111	\$ 6,782,106
Expiry of warrants	36,137	-
Stock based compensation	18,181	273,275
Exercise of stock compensation	-	(5,270)
Issuance of convertible debenture	-	92,000
<b>CONTRIBUTED SURPLUS END OF YEAR [Note 17(b, c)]</b>	<b>\$ 7,196,429</b>	<b>\$ 7,142,111</b>
WARRANTS BEGINNING OF YEAR	\$ 36,137	\$ 36,137
Expiry of warrants	(36,137)	-
Compensation warrants	80,133	-
<b>WARRANTS END OF YEAR [Note 17(d)]</b>	<b>\$ 80,133</b>	<b>\$ 36,137</b>

See accompanying notes to the consolidated financial statements

# POSERA-HDX Limited

## Consolidated Statements of Cash Flows

For the Year ended December 31, 2015 and 2014

(in Canadian dollars)

# POSERA

	Year ended December 31,	
	2015	2014
<b>NET (OUTFLOW) INFLOW OF CASH RELATED TO THE FOLLOWING ACTIVITIES</b>		
<b>OPERATING</b>		
Net loss	\$ (5,567,179)	\$ (1,860,518)
Items not affecting cash		
Amortization of property, plant & equipment (Note 8)	92,925	92,215
Amortization of intangible assets (Note 9)	1,373,212	1,042,712
Deferred income tax recovery (Note 16)	(503,611)	(219,663)
Impairment of assets (Note 10)	1,562,675	-
Stock-based compensation expense [Note 17(b,c)]	18,180	273,275
Interest accretion (Notes 14 and 15)	168,132	170,050
Reduction of notes payable principle (Note 8)	-	(292,947)
Unrealized loss on foreign exchange	23,775	18,776
	<b>(2,831,891)</b>	<b>(776,100)</b>
Changes in working capital items (Note 23)	1,253,405	(228,394)
	<b>(1,578,486)</b>	<b>(1,004,494)</b>
<b>FINANCING</b>		
Proceeds from issuance of Common Shares[(Note 17(a))	3,579,000	-
Issuance costs paid for Common Shares [Note 17(a)]	(272,928)	(6,815)
Repayment of vehicle loans and capital leases (Note 15)	(64,049)	(69,381)
Issuance of vehicle loans (Note 15)	-	34,205
Proceeds from the exercise of stock options [Notes 17(a,b, c)]	-	7,750
Issuance of notes payable (Note 14)	-	1,350,000
Issuance costs of notes payable (Note 14)	-	(108,228)
Repayment of notes payable (Note 14)	(471,885)	(1,658,064)
	<b>2,770,138</b>	<b>(450,533)</b>
<b>INVESTING</b>		
Acquisition of Terminal Management Concepts Ltd, net of Cash (Note 3 and 14)	(750,000)	4,903
Acquisition of property, plant and equipment (Note 8)	(10,004)	(80,924)
Acquisition of intangible assets (Note 9)	(4,056)	(44,188)
	<b>(764,060)</b>	<b>(120,209)</b>
Foreign exchange gain on net cash and cash equivalents held in a foreign currency	39,797	63,805
<b>NET CASH AND CASH EQUIVALENTS INFLOW(OUTFLOW)</b>	<b>\$ 467,389</b>	<b>\$ (1,511,431)</b>
<b>NET CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD</b>	<b>1,235,583</b>	<b>2,747,014</b>
<b>NET CASH AND CASH EQUIVALENTS, END OF PERIOD</b>	<b>\$ 1,702,972</b>	<b>\$ 1,235,583</b>
<b>FOR THE PURPOSE OF THIS STATEMENT, NET CASH AND CASH EQUIVALENTS COMPRISE THE FOLLOWING</b>		
Cash and cash equivalents	\$ 1,702,972	\$ 1,442,686
Bank indebtedness (Note 11)	-	(207,103)
	<b>\$ 1,702,972</b>	<b>\$ 1,235,583</b>
<b>SUPPLEMENTAL OPERATING CASH FLOW INFORMATION</b>		
Interest paid	\$ 239,766	\$ 246,517
Interest received	31,933	18,096
Income taxes paid	71,681	82,980
Investment credits and investment tax credits receivable received	960,707	558,840

See accompanying notes to the consolidated financial statements



## **1. DESCRIPTION OF BUSINESS**

Posera-HDX Limited (“POSERA”, or the “Company”), is domiciled in Canada and is in the business of managing merchant transactions with consumers and facilitating payments emphasizing transaction speed, simplicity and accuracy. POSERA develops and deploys touch screen point-of-sale (“POS”) system software and associated enterprise management tools and has developed and deployed numerous POS applications. POSERA also provides system hardware integration services, merchant staff training, system installation services, distribution of electronic cash registers to a network of value added resellers across Canada, and post-sale software and hardware support services. POSERA licenses, distributes and markets its hospitality POS software, known as Maitre’D, throughout the Americas, Europe & Asia. Finally, the Company has added to its suite of product offerings by offering debit and credit card merchant processing, services, and POS integration.

POSERA was founded in 2001 and is headquartered at 350 Bay Street, Suite 700, in Toronto, Canada M5H 2S6. The Company’s common shares (“Common Shares”) are listed on the Toronto Stock Exchange under the symbol “PAY” as of October 30<sup>th</sup>, 2015, and previously were listed as “HDX”.

## **2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

### *Basis of preparation in accordance with IFRS*

These consolidated financial statements have been prepared in accordance with International Financial Reporting Standards and IFRIC interpretations (collectively “IFRS”) issued that are effective on December 31, 2015. These consolidated financial statements were approved by the Board of Directors on March 28, 2016. These consolidated financial statements have been prepared on the historical cost basis, except for certain fair value through profit and loss financial instruments, which are carried at fair market values.

The preparation of consolidated financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

### *Consolidation*

These consolidated financial statements include the accounts of POSERA. and its wholly owned subsidiaries. These subsidiaries are A&A Point of Sale Solutions Inc. (“A&A”); Posera Inc.: Posera France SAS; Posera Europe Ltd.; Posera Software Inc.; Posera USA Inc.; Century Cash Register Inc. (“Century”); HDX Payment Processing Ltd. (“HDX Payment Processing”); Posera – HDX Scheduler Inc. (“Posera – HDX Scheduler”); Zomaron; and Terminal Management Concepts Ltd. (“TMC”). TMC has been included in the consolidated financial statements since the date of acquisition, being December 31, 2014. TMC was amalgamated with Posera-HDX Ltd. on January 1, 2015.

**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

Subsidiaries are those entities (including special purpose entities) over which the Company has the power to govern financial and operating policies. Subsidiaries are fully consolidated from the date on which control is obtained and are de-consolidated from the date that control ceases. Intercompany transactions, balances, income and expenditures, and gains and losses are eliminated.

*Presentation Currency*

These consolidated financial statements are presented in Canadian Dollars (“CAD”).

*Foreign Currency Translation*

The functional currencies of all consolidated entities are CAD, with the exception of certain subsidiaries, which have functional currencies of the United States Dollar (“USD”) (Posera Inc. and Posera USA Inc.), the Great British Pound (“GBP”) (Posera Europe Ltd.), and the Euro (“EUR”) (Posera France SAS). The Company translates the assets and liabilities of consolidated entities with differing functional currencies to CAD at the rate of exchange prevailing at the statement of financial position date and revenues and expenses of those operations using the average rates of exchange during the period. Gains and losses resulting from this translation are recorded in accumulated other comprehensive income(loss), a component of equity.

*Foreign Currency Transactions*

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of foreign currency transactions and from the translation at exchange rates of monetary assets and liabilities denominated in currencies other than an entities’ functional currency are recognized in the consolidated statements of operations, except for gains and losses resulting from intercompany balances included in the net investment in foreign operations, for which foreign exchange gains and losses are recorded in accumulated other comprehensive income(loss).

*Segments*

The Company has organized its business around different products and services. Each acquired business is a separate operating segment. The Company then aggregates the operating segments into reportable segments based on the similarities of the products and services that are offered to its customers, the types of customers that products and services are provided to, and the methods used to distribute products and provide services. The chief decision maker of the company was determined to be the Company’s Chief Executive Officer (the “CEO”), and as such the Company determined its reportable segments based upon the reports the chief decision maker utilized to evaluate performance and allocate resources. Revenues from external customers are geographically allocated to countries based upon the place where the customers are located.

**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

*Business Combinations*

Business combinations have been accounted for in accordance with IFRS 3, Business Combinations (“IFRS 3”), whereby acquisitions of subsidiaries and businesses are accounted for using the purchase method. The cost of the business combination is measured as the aggregate of the fair values (at the acquisition date) of assets given, liabilities incurred or assumed, contingent consideration and equity instruments issued by the Company in exchange for control of the acquiree. Acquisition related costs are expensed as incurred, except for incremental costs of issuance of debt or equity instruments. The acquired identifiable assets and liabilities are recognized at their fair values at the acquisition date. Goodwill arising on acquisition is recognized as an asset and initially measured at cost, being the excess of the cost of the business combination over the Company’s interest in the net fair value of the identifiable assets acquired and liabilities assumed.

If the Company’s interest in the net fair value of the acquired identifiable assets and liabilities exceeds the cost of the business combination, the excess is recognized immediately as a bargain purchase gain in the consolidated statements of operations.

Subsequent to initial recognition, measurement of contingent consideration depends on whether it is an equity instrument or a financial asset or liability. Subsequent changes in the fair value of the contingent consideration that is deemed to be a financial asset or liability is recognized in the statement of operations as a gain or loss. Contingent consideration that is classified as equity is not re-measured, and its subsequent settlement is accounted for within equity.

*Financial assets and liabilities*

Financial assets and liabilities are recognized when the Company becomes a party to the contractual provisions of the instrument. Financial assets held are classified into the following specified categories: loans and receivables, and at fair value through profit and loss.

Financial liabilities held are classified into the following specified categories: other liabilities and at fair value through profit and loss. The classification depends on the nature and purpose of the financial assets or liabilities and is determined at the time of initial recognition.

Accounts receivable, cash and cash equivalents, and investment credits receivable are classified as loans and receivables. Loans and receivables are initially measured at fair value, and subsequently at amortized cost less any impairment. Interest income is recognized by applying the effective interest rate, except for short-term receivables when the recognition of interest would be immaterial.

**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

Accounts payable and accrued liabilities, bank indebtedness, vehicle loans and notes payable are all classified as other liabilities, and initially measured at fair value and subsequently at amortized cost using the effective interest method. Interest expense is recognized by applying the effective interest rate, except for short-term payables when the recognition of interest would be immaterial.

Financial assets are derecognized when the rights to receive cash flows from the assets have expired or have been transferred and the Company has transferred substantially all risks and rewards of ownership. Financial liabilities are derecognized when the obligation specified in the contract is discharged, cancelled or expires.

*Financial assets - impairment*

Financial assets are assessed for indicators of impairment at each financial position reporting date. Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the asset have been impacted. Objective evidence of impairment could include:

- significant financial difficulty of the issuer or counterparty; or
- default or delinquency in interest or principal payments; or
- it becoming probable that the borrower will enter bankruptcy or financial re-organization.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of accounts receivable, where the carrying amount is reduced through the use of an allowance account. When an accounts receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited against the allowance account. Changes in the carrying amount of the allowance account are recognized in the consolidated statements of operations. If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed in the consolidated statements of operations to the extent that the carrying amount of the asset at the date the impairment is reversed does not exceed what the amortized cost would have been had the impairment not been recognized.

*Cash and cash equivalents*

Cash and cash equivalents consist primarily of demand accounts on deposit at financial institutions and short-term liquid investments that are readily convertible to known amounts of cash and subject to insignificant risk of changes in value.

*Inventory*

Inventory consists of point-of-sale equipment for resale and service parts, which are required to fulfill POSERA's contractual obligations and have been valued at the lower of average cost and net realizable value. Net realizable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale. Inventory cost is substantially comprised of the costs paid to purchase equipment.

**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

*Investment tax credits*

Investment tax credits are earned as a result of incurring qualifying research and development expenditures and are accounted for using the cost reduction method. Under this method, investment tax credits are treated as a reduction of the cost of the acquired assets or of the related expenses in the period that the credits become available, there is reasonable assurance that the conditions for their receipt will be complied with and that the grant will be received and it is probable that they will be realized.

*Long-lived assets - property plant and equipment*

Property, plant and equipment (“PP&E”) are carried at cost, less accumulated depreciation and accumulated impairment losses. The cost of an item of PP&E consists of the purchase price, and any costs directly attributable to bringing the asset to the location and condition necessary for its intended use.

Depreciation is provided at rates calculated to write off the cost of PP&E, less their estimated residual value, using the straight-line method, as follows:

Office furniture and fixtures	5 years
Computer equipment	3 years
POS & ATM Equipment	3 - 5 years
Vehicles	5 years
Leasehold improvements	Life of the lease

An item of PP&E is derecognized upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on disposal of the asset, determined as the difference between the net disposal proceeds and the carrying amount of the asset, is recognized in the consolidated statements of operations.

Where an item of plant and equipment comprises major components with different useful lives, the components are accounted for as separate items of plant and equipment. Expenditures incurred to replace a component of an item of property, plant and equipment that is accounted for separately, including major inspection and overhaul expenditures, are capitalized. Repairs and maintenance costs are charged to the statement of operations during the period in which they are incurred. Residual values, method of amortization and useful lives of the assets are reviewed at least annually and adjusted if appropriate.

*Long-lived assets - Intangible assets*

Intangible assets acquired individually are initially recognized and measured at fair value, and subsequently at their initial fair values, less accumulated amortization and impairment. The fair value of a group of intangible assets acquired in a business combination that meet the specified criteria for recognition apart from goodwill, is allocated to the individual assets acquired based on their fair values at the time of acquisition. Where intangible assets are acquired in a transaction that does not constitute a business combination, the cost of the group is allocated to the individual identifiable assets and liabilities on the basis of their relative fair values at the date of purchase.

**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

Intangible assets with finite useful lives are amortized on a straight-line basis over their useful lives. The estimated useful lives of intangible assets, are as follows:

Technology Assets	5.5 - 10 years
Non-Competition Agreements	1 - 2 years
Revenue Sharing Agreement	3 years
Trade Names	20 years
Customer Relationships	7.5 - 10 years
Development Backlog	0.5 years
Computer software	3 years

The method of amortization and useful lives of the assets are reviewed at least annually and adjusted if appropriate.

*Long-lived assets - Goodwill*

Goodwill is not amortized, but is instead tested for impairment annually or more frequently, if events or changes in circumstances indicate that the asset might be impaired.

*Cash-generating units (“CGUs”)*

For the purposes of measuring recoverable amounts, assets are grouped at the lowest-level for which there are largely independent cash inflows. Goodwill acquired in a business combination is allocated to each of the Company’s CGUs, or; groups of CGUs, that is expected to benefit from the synergies of the combination. Each of the Company’s CGUs to which goodwill is allocated represents the lowest level within the Company at which goodwill is monitored for internal management purposes; and is not larger than an operating segment. The Company has determined that the CGUs of the Company are the Direct POS CGU; the Indirect POS CGU; the ATM CGU; the Payments CGU; and the Payments Middleware CGU.

*Long-lived Assets – Impairment*

At each financial reporting date, the carrying amounts of the Company’s long-lived assets (or CGUs) are reviewed to determine whether there is any indication that those assets (or CGUs) are impaired. If any such indication exists, the recoverable amount of the asset (or CGU) is estimated in order to determine the extent of the impairment, if any. For long-lived assets (or CGUs) not subject to amortization, the recoverable amount of the asset (or CGU) is estimated at least annually; or more frequently if there are any indications of potential impairment. Indicators of potential impairment may include, but are not necessarily limited to: unanticipated competition; loss of a significant customer; significant deterioration of margin; changes in the regulatory or legal framework in which the Company operates; or product discontinuance.

**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

The recoverable amount of an asset or CGU is the higher of fair value less costs to sell and value in use. Fair value is determined as the amount that would be obtained from the sale of the asset (or CGU) in an arm's length transaction between knowledgeable and willing parties. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset (or CGU). If the recoverable amount of an asset (or CGU) is estimated to be less than its carrying amount, the carrying amount of the asset (or CGU) is reduced to its recoverable amount and the impairment loss is recognized in the Statements of Operations for the period.

If a CGU is impaired, the impairment is allocated first to Goodwill, with the remainder allocated ratably to the remaining long-lived assets based upon the relative carrying values. Where an impairment loss subsequently reverses, the carrying amount of the asset (or CGU) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognized for the asset (or CGU) in prior years. Goodwill impairment losses are not subsequently reversed. A reversal of an impairment loss is recognized immediately in the consolidated statements of operations.

*Lease inducements*

Lease inducements represent funds provided by the landlord for property improvements and rent-free periods, if any. Lease inducements are amortized on a straight-line basis over the term of the leases and the amortization is recorded as a reduction in rent expense.

*Deferred revenue*

Deferred revenue is comprised primarily of fees received for warranty for hardware and software and support for point-of-sale solutions in advance of providing the services covered therein.

*Convertible debentures*

The Company classifies a financial instrument, or its component parts, on initial recognition as a financial liability or an equity instrument in accordance with the contractual arrangement's substance. The Company bifurcated the convertible debenture arising from the Posera acquisition, into its two components, the; (a) Note payable and the (b) Conversion option that represents a derivative financial liability; whereas the Series I 2014 Convertible Debentures were bifurcated into (a) Note payable and the (b) Conversion option presented as equity. The Company allocated the total face value of the convertible debenture on the date of issuance by determining the fair value of the note payable, with the residual being allocated to the conversion option.



**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

*Income taxes*

Income tax comprises current and deferred tax. Income tax is recognized in the statement of income except to the extent that it relates to items recognized directly in other comprehensive income or directly in equity, in which case the income tax is also recognized directly in other comprehensive income or equity, respectively.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted, at the end of the reporting period, and any adjustment to tax payable in respect of previous years.

The Company follows the liability method of accounting for income taxes. Under this method, deferred income tax assets and liabilities are determined based on differences between the financial reporting and tax basis of assets and liabilities as well as for the benefits of losses available to be carried forward for tax purposes. Deferred tax is not recognized if it arises from the initial recognition of goodwill or the initial recognition of an asset or liability in a transaction other than a business combination that, at the time of the transaction, affects neither accounting nor taxable profit or loss. Deferred income tax is provided on temporary differences arising on investments in subsidiaries, except where the timing of the reversal of the temporary difference is controlled by the Company and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets and liabilities are measured using the substantively enacted tax rates and laws that will be in effect when the differences are expected to reverse. Deferred tax assets are recognized to the extent that it is probable that future taxable profit will be available against which the deductible temporary differences can be utilized.

*Financing - Transaction Costs*

Incremental costs incurred in respect of raising capital or debt are charged against the equity or debt proceeds raised, unless the instrument to which the transaction costs relate is classified as fair value through profit and loss in which case the incremental costs are expensed in the Statements of Operations immediately.



**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

*Equity - Share-based payments*

The Company's stock-based compensation plan is described in Note 17(b). The share option plan allows Company employees and directors to acquire shares of the Company. The fair value of options granted is recognized as an employee expense with a corresponding increase in equity. The fair value is measured at grant date and each tranche is recognized on a straight-line basis over the period during which the options vest. The fair value of the options granted is measured using the Black-Scholes option pricing model taking into account the terms and conditions upon which the options were granted, the estimated volatility, estimated risk-free rate and estimated forfeitures. At each financial position reporting date, the amount recognized as an expense is adjusted to reflect the actual number of share options that are expected to vest. Where the Company issues share-based payments to non-employees for services or assets, the Company measures the goods or services received, and the corresponding increase in equity, directly, at the fair value of the goods or services received, unless the fair value of the goods or services received cannot be estimated reliably, in which case the Company measures the goods or services received indirectly by reference to the fair value of the equity instruments granted.

*Equity – Warrants*

The Company accounts for warrants by measuring the fair value of the warrant at the date on which the respective warrant is issued. When warrants are issued in conjunction with shares of the Company, the cash proceeds received, net of cash offering costs, are prorated between share capital and warrants based on the relative fair value of each. The fair value of the warrants is determined using the Black-Scholes option pricing model. When warrants are exercised, cash received upon exercise and the amounts previously credited to warrants are reversed and credited to share capital.

*Revenue recognition*

Revenue is measured at the fair value of the consideration received or receivable for the gross inflow of economic benefits during the period, arising in the ordinary course of the Company's activities. The Company offers certain arrangements whereby a customer can purchase products and services together. Where such multiple element arrangements exist, the amount of revenue is allocated to each element based upon the relative fair values of the various elements. The fair values of each element are determined based on the current market price of each of the elements sold separately.

The Company derives revenues from the following sources:

- a) Revenue from POS systems, digital video recording ("DVR") systems and POS parts and consumables is recognized when the Company has transferred to the customer the significant risks and rewards of ownership, the Company does not retain continuing managerial involvement with or effective control of the goods, the amount of revenue can be measured reliably, it is probable the economic benefits associated with the sale will flow to the Company and the costs incurred or to be incurred in respect of the transaction can be measured reliably. These conditions are generally met when the product has been installed. POS and DVR systems generally include a one-year support contract. The Company allocates revenue to each component of the transaction using the relative fair value of each separately identifiable component. The Company defers the fair value of the support services under the agreement, as

**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

deferred revenue at the time of sale. Revenue on the support services is then recognized in line with the customer support contract policy below.

- b) Revenue from customer support contracts is deferred and recognized as revenue on a straight-line basis over the term of the contract.
- c) Software development and hosting service revenue are accounted for as services. Revenue is recognized when the amount of revenue can be measured reliably, it is probable that the economic benefits associated with the transaction will flow to the entity, the stage of completion of the transaction at the end of the reporting period can be measured reliably and the costs incurred for the transaction and the costs to complete the transaction can be measured reliably. Generally, unless a more accurate measure of the stage of completion is available, Software development and hosting service revenue is recognized on a straight-line basis over the term of the contract.
- d) Services revenue relates to the delivery of consulting and system integration services with revenue recognized upon delivery and acceptance by the customer.
- e) Software perpetual licenses are accounted for as sales of products as the customer has a perpetual right to use the software freely and the Company has no remaining obligations to perform after delivery of the software. The revenue from these products is recognized when the Company has transferred to the customer the significant risks and rewards of ownership of the software, the Company does not retain continuing managerial involvement with or effective control over the software, the amount of revenue can be measured reliably, it is probable the economic benefits associated with the sale will flow to the Company and the costs incurred or to be incurred in respect of the transaction can be measured reliably. These conditions generally are met when the application software has been delivered.
- f) Revenue from processing transactions is recognized at the time the transactions are processed

The Company has presented the revenues divided into POS Revenues and Payment Processing Revenues. POS Revenues are those revenues earned primarily from the sale and service of POS terminal hardware and software, and Payment Processing Hardware, such as Debit/Credit Card pin-pads and ATM's; whereas Payment Processing Revenues are those revenues earned from primarily the associated payment processing transactions.

**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

*Cost of sales*

Cost of sales includes the cost of inventory utilized in the period, depreciation, amortization, impairments, salaries, and other expenditures, which directly relate to the revenue recognized.

*Loss per share*

The Company presents basic and diluted earnings (loss) per share data for its Common Shares, calculated by dividing the net loss of the Company by the weighted average number of Common Shares outstanding during the period. Diluted earnings (loss) per share is determined by adjusting the net profit or loss and the weighted average number of Common Shares outstanding for the effects of all dilutive potential Common Shares.

*Critical accounting judgments*

The following are the significant accounting judgments that were made in the preparation of the financial statements.

a. Cash-generating units (“CGU”s)

In testing for impairment of certain assets that do not have independent cash inflows, the Company is required to group non-goodwill long-lived assets into CGUs which is the lowest level of assets that produce cash inflows which are independent of other assets.

Goodwill is allocated to each CGU, or groups of CGUs, that is expected to benefit from the synergies of the combination. Each unit or group of units to which goodwill is allocated represents the lowest level within the entity at which goodwill is monitored for internal management purposes and is not larger than an operating segment.

b. Functional currency of consolidated entities.

Under IFRS, each consolidated entity must determine its own functional currency, which becomes the currency that entity measures its results and financial position in. In determining the functional currencies of consolidated entities, the Company considered many factors, including the currency that mainly influences sales prices for goods and services, the currency of the country whose competitive forces and regulations mainly determine the sales prices, and the currency that mainly influences labour material and other costs for each consolidated entity.

*Critical accounting estimates*

Preparation of consolidated financial statements in conformity with IFRS requires management to make estimates and assumptions that affect the application of accounting policies. Additionally, these estimates and assumptions affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results may differ from these estimates. The following are the estimates that are subject to significant estimate and have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities:

**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

- a. *Intangible asset – December 31, 2015 - \$2,476,006 (December 31, 2014 - \$3,658,176 ) and Goodwill – December 31, 2015 - \$6,462,056 (December 31, 2014 - \$7,422,911), and related Goodwill and Intangible assets impairments for the years ended December 31, 2015 - \$1,562,675 and \$Nil respectively (December 31, 2014 - \$Nil and \$Nil respectively)*
- Critical estimates relate to the valuation of intangible assets and goodwill acquired in business combinations and the potential or actual impairment of intangible assets and goodwill as part of the CGU impairment testing. See detailed disclosure surrounding acquisitions in Note 3, and sensitivities on impairment estimates in Note 10.
- b. *Valuation of shares issued in business combinations – December 31, 2015 - \$Nil (December 31, 2014 - \$330,734)*
- Certain Common Shares issued in business combinations as disclosed in Note 3 had 2-year hold-periods and were not freely tradable, which required the Company to estimate the fair value on the date of acquisition. The Company utilized the market price of a freely tradable share on the date of acquisition, and applied a discount of N/A (2014 – 30%) to estimate the fair value of the Common Shares with a 2-year hold-period. A 5 percentage point decrease in the discount applied would increase equity and goodwill values by \$Nil (2014 - \$25,000).
- c. *Useful life and amortization of intangible assets*
- See detailed disclosure of intangible asset useful lives in Note 2 above. A decrease of the average useful lives of intangible assets by 1 year, would increase amortization by \$140,000 (2014 - \$150,000)
- d. *Investment Tax Credits Receivable – non-refundable – December 31, 2015 - \$819,986 (December 31, 2014 - \$1,056,042) and related investment tax (expense)recovery for the years ended December 31, 2015 – \$44,298 [December 31, 2014 - \$(214,362)]*
- Management estimates that the non-refundable Investment Tax Credits receivable will be recoverable before expiry. See detailed disclosure surrounding the expiry dates for non-refundable Investment Tax Credits Receivable in Note 6. An annualized 2.50% decrease in the forecasted taxable income of the entity with the Non-Refundable Investment Tax Credits Receivable would not cause any of the tax credits to expire before use.
- e. *Provisions – December 31, 2015 - \$622,218 (December 31, 2014 - \$207,224) and related expenditures for the years ended December 31, 2015 - \$375,000 (December 31, 2014 - \$Nil)*
- See detailed disclosure surrounding the provision at Note 13.

**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

*IFRS standards issued but not yet effective*

Standards issued but not yet effective or amended up to the date of issuance of the Company's consolidated financial statements are listed below. This listing is of standards and interpretations issued, which the Company reasonably expects to be applicable at a future date. The Company has not determined if they will early adopt any standards at this time.

- i) In November 2009, the IASB issued IFRS 9 as part of its plan to replace IAS 39, *Financial Instruments: Recognition and Measurement* (IAS 39). IFRS 9 requires financial assets, including hybrid contracts, to be measured at either fair value or amortized cost. In October 2010, the IASB added to IFRS 9 the requirements for classification and measurement of financial liabilities previously included in IAS 39. In November 2013, the IASB introduced a new hedge accounting model, and allowed early adoption of the own credit provisions of IFRS 9. The final version of IFRS 9 was issued in July 2014 and includes (a) a third measurement category for financial assets – fair value through other comprehensive income; (ii) a single, forward-looking 'expected loss' impairment model, and (iii) a mandatory effective date for IFRS 9 of the first interim period within the year beginning on or after January 1, 2018. The Company is evaluating the impact of adopting this new standard.
- ii) IFRS 15 *Revenue from contracts with customers*, is a new standard on revenue recognition, superseding IAS 18, *Revenue*, and IAS 11, *Construction Contracts*, and related interpretations. Effective for the first interim periods within years beginning on/after January 1, 2018. The Company is evaluating the impact of adopting this new standard.
- iii) In January 2016, the IASB issued IFRS 16 – *Leases* ("IFRS 16"), which replaces IAS 17 – *Leases* ("IAS 17") and related interpretations. IFRS 16 provides a single lessee accounting model, requiring the recognition of assets and liabilities for all leases, unless the lease term is 12-months or less or the underlying asset has a low value. IFRS 16 substantially carried forward the lessor accounting in IAS 17 with the distinction between operating leases and finance leases being retained. IFRS 16 will be applied retrospectively for annual periods beginning on or after January 1, 2019. Early adoption is permitted under certain circumstances. The Company is assessing the potential impact of adopting this standard on the consolidated financial statements.
- iv) In January 2016, the IASB issued *Recognition of Deferred Tax Assets for Unrealized Losses* as an amendment to IAS 12 – *Income Taxes*. These amendments address the accounting for deferred tax assets for unrealized losses on debt instruments measured at fair value. These amendments are effective for annual periods beginning on or after January 1, 2017. Earlier application is permitted. The Company is assessing the potential impact of adopting this standard on the consolidated financial statements.

### 3. ACQUISITIONS AND DIVESTITURES

*During the year ended December 31, 2014*

On December 31, 2014 Posera-HDX Ltd. completed the acquisition of all the issued and outstanding shares of TMC. The purchase price was comprised of a non-interest bearing notes payable (Note 14) and Common Shares of Posera-HDX Ltd. having a hold-period whereby the shares are not freely tradable until December 31, 2016 (Note 17). The acquisition provides the Company with technology to facilitate the integration of multiple payment processing providers to many POS solutions, and an established customer base.

During the year ended December 31, 2015, Revenue of \$342,015 (2014 - \$Nil) and a net loss of \$394,211 (2014 - \$Nil) was recorded in the consolidated statements of operations in regards to TMC.

The acquisition of TMC is accounted for using the acquisition method whereby POSERA is identified as the acquirer. The net assets acquired of TMC were primarily attributed to intangible assets and goodwill (Notes 9 and 10). Goodwill represents the excess earning capacity as a result of synergies for revenue opportunities, future growth, pre-assembled workforce and cost reductions.

### 4. CASH AND CASH EQUIVALENTS

Cash and Cash equivalents is comprised of the following:

	December 31, 2015	December 31, 2014
Demand accounts	\$ 1,702,972	\$ 1,442,686
<b>Total</b>	<b>\$ 1,702,972</b>	<b>\$ 1,442,686</b>

### 5. LEASE RECEIVABLE

During the year ending December 31, 2015, the Company recognized finance income of \$4,446 (2014 - \$4,838) in the consolidated financial statements. The Company's net lease receivable includes the following;

	December 31, 2015	December 31, 2014
Total minimum lease payments receivable	\$ 34,375	\$ 60,802
Unearned finance income	(3,191)	(7,710)
<b>Total lease receivable</b>	<b>\$ 31,184</b>	<b>\$ 53,092</b>
Short-term portion	15,206	20,579
<b>Long-term portion</b>	<b>\$ 15,978</b>	<b>\$ 32,513</b>

Future minimum lease payments receivable under the sales leases are as follows;

	December 31, 2015	December 31, 2014
2015	\$ -	26,427
2016	20,427	20,427
2017	9,343	9,343
2018	2,077	2,077
2019	2,528	2,528
<b>Total</b>	<b>\$ 34,375</b>	<b>\$ 60,802</b>

**6. INVESTMENT CREDITS AND INVESTMENT TAX CREDITS RECEIVABLE**

Investment tax credits related to Scientific Research and Experimental Design and investment credits related to Electronic Business, were recorded in the consolidated statements of operations as a reduction in technology expenses in the amount of \$370,747 during the year ended December 31, 2015 (2014 - \$164,873). As of December 31, 2015, a subsidiary of the Company has refundable investment tax credits receivable totaling \$186,999 (December 31, 2014 - \$771,782), and non-refundable investment credits receivable totaling \$819,986 (December 31, 2014 - \$1,056,042) which expire according to the schedule below:

	December 31, 2015	December 31, 2014
2029	\$ -	\$ 212,846
2030	94,198	161,198
2031	288,103	288,103
2032	327,736	327,736
2033	31,284	31,284
2034	23,135	34,875
2035	55,530	-
<b>Total</b>	<b>\$ 819,986</b>	<b>\$ 1,056,042</b>

In order to receive the investment credits and investment tax credits receivable the Company must file its tax returns no later than 18 months after the period to which the claim relates.

**7. INVENTORY**

	December 31, 2015	December 31, 2014
Inventory held for resale	\$ 680,599	\$ 582,620
Inventory held as service stock	308,945	307,796
<b>Total</b>	<b>\$ 989,544</b>	<b>\$ 890,416</b>

For the year ended December 31, 2015, the Company expensed \$4,327,284 (2014 - \$4,146,595) related to inventory consumed. Throughout the fiscal period, the Company assesses the carrying amount of inventory on hand and determines if any inventory needs to be written-down to net realizable value. For the year ended December 31, 2015 the Company wrote refurbished service stock down by \$100,742 (2014 - \$5,399).



**POSERA – HDX Ltd.**  
**Notes to the Consolidated Financial Statements**  
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**8. PROPERTY PLANT AND EQUIPMENT (“PP&E”)**

	Cost	Accumulated amortization and impairment	Net book value
December 31, 2015			
Office furniture and fixtures	\$ 124,874	\$ 107,382	\$ 17,492
Computer equipment	504,768	473,896	30,872
POS & ATM equipment	15,212	7,097	8,115
Vehicles	395,118	253,542	141,576
Leasehold improvements	55,128	50,611	4,517
<b>Total</b>	<b>\$ 1,095,100</b>	<b>\$ 892,528</b>	<b>\$ 202,572</b>
December 31, 2014			
Office furniture and fixtures	\$ 116,250	\$ 88,294	\$ 27,956
Computer equipment	473,025	431,625	41,400
POS & ATM equipment	12,578	4,361	8,217
Vehicles	395,117	200,822	194,295
Leasehold improvements	53,721	42,332	11,389
<b>Total</b>	<b>\$ 1,050,691</b>	<b>\$ 767,434</b>	<b>\$ 283,257</b>

The following is a reconciliation of the net book value for PP&E:

	Cost	Accumulated amortization and impairment	Net book value
<b>Balance - December 31, 2013</b>	<b>\$ 984,339</b>	<b>\$ 694,027</b>	<b>\$ 290,312</b>
Acquisition of PP&E	80,924	-	80,924
Disposition of PP&E	(29,745)	(24,792)	(4,953)
Amortization of PP&E	-	92,215	(92,215)
Acquisition of TMC (Note 3)	2,743	-	2,743
Translation adjustment	12,430	5,984	6,446
<b>Balance - December 31, 2014</b>	<b>\$ 1,050,691</b>	<b>\$ 767,434</b>	<b>\$ 283,257</b>
Acquisition of PP&E	10,004	-	10,004
Amortization of PP&E	-	92,925	(92,925)
Translation adjustment	34,405	32,169	2,236
<b>Balance - December 31, 2015</b>	<b>\$ 1,095,100</b>	<b>\$ 892,528</b>	<b>\$ 202,572</b>



**POSERA – HDX Ltd.**  
**Notes to the Consolidated Financial Statements**  
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**(in Canadian dollars, except as noted)**

## 9. INTANGIBLE ASSETS

	Cost	Accumulated amortization and impairment	Net book value
December 31, 2015			
Technology assets	\$ 5,116,200	\$ 4,745,260	\$ 370,940
Trade name	1,007,640	471,540	536,100
Customer relationships	7,360,727	5,794,971	1,565,756
Non-compete agreements	275,407	275,407	-
Revenue sharing agreement	743,666	743,666	-
Development backlog	50,000	50,000	-
Computer software	415,629	412,419	3,210
<b>Total</b>	<b>\$ 14,969,269</b>	<b>\$ 12,493,263</b>	<b>\$ 2,476,006</b>
December 31, 2014			
Technology assets	\$ 4,751,467	\$ 3,974,004	\$ 777,463
Trade name	934,496	351,174	583,322
Customer relationships	7,043,463	4,844,995	2,198,468
Non-compete agreements	275,407	233,157	42,250
Revenue sharing agreement	743,666	743,666	-
Development backlog	50,000	-	50,000
Computer software	411,573	404,900	6,673
<b>Total</b>	<b>\$ 14,210,072</b>	<b>\$ 10,551,896</b>	<b>\$ 3,658,176</b>

The following is a reconciliation of the net book value for Intangible Assets:

	Cost	Accumulated amortization and impairment	Net book value
<b>Balance - December 31, 2013</b>	<b>\$ 13,158,076</b>	<b>\$ 9,332,286</b>	<b>\$ 3,825,790</b>
Amortization	-	1,042,712	(1,042,712)
Acquisition of TMC (Note 3)	728,000	-	728,000
Acquisition	44,188	-	44,188
Translation adjustment	279,808	176,898	102,910
<b>Balance - December 31, 2014</b>	<b>\$ 14,210,072</b>	<b>\$ 10,551,896</b>	<b>\$ 3,658,176</b>
Amortization	-	1,373,212	(1,373,212)
Acquisition	4,056	-	4,056
Translation adjustment	755,141	568,155	186,986
<b>Balance - December 31, 2015</b>	<b>\$ 14,969,269</b>	<b>\$ 12,493,263</b>	<b>\$ 2,476,006</b>

**10. GOODWILL**

(a) *Goodwill by reportable segment and CGU*

	Net Book Value Before Impairment	Impairment Loss	Net Book Value
	December 31, 2015		
<b><i>POS Segment</i></b>			
Direct POS CGU	\$ 1,580,223	\$ 1,562,675	\$ 17,548
Indirect POS CGU	3,720,049	-	3,720,049
Payments Middleware CGU	562,646	-	562,646
<b>Sub-total</b>	<b>\$ 5,862,918</b>	<b>\$ 1,562,675</b>	<b>\$ 4,300,243</b>
<b><i>Payments Segment</i></b>			
Payments CGU	2,161,813	-	2,161,813
<b>Sub-total</b>	<b>2,161,813</b>	<b>-</b>	<b>2,161,813</b>
<b>Total</b>	<b>\$ 8,024,731</b>	<b>\$ 1,562,675</b>	<b>\$ 6,462,056</b>

	Net Book Value Before Impairment	Impairment Loss	Net Book Value
	December 31, 2014		
<b><i>POS Segment</i></b>			
Direct POS CGU	\$ 1,580,223	\$ -	\$ 1,580,223
Indirect POS CGU	3,118,229	-	3,118,229
Payments Middleware CGU	562,646	-	562,646
<b>Sub-total</b>	<b>\$ 5,261,098</b>	<b>\$ -</b>	<b>\$ 5,261,098</b>
<b><i>Payments Segment</i></b>			
Payments CGU	2,161,813	-	2,161,813
<b>Sub-total</b>	<b>2,161,813</b>	<b>-</b>	<b>2,161,813</b>
<b>Total</b>	<b>\$ 7,422,911</b>	<b>\$ -</b>	<b>\$ 7,422,911</b>

(b) *Reconciliation of Goodwill*

	Net Book Value
<b>Balance – December 31, 2013</b>	<b>\$ 6,600,883</b>
Acquisition of TMC (Note 3)	562,646
Translation adjustment	259,382
<b>Balance – December 31, 2014</b>	<b>\$ 7,422,911</b>
Impairment [Note 10(c)]	(1,562,675)
Translation adjustment	601,820
<b>Balance – December 31, 2015</b>	<b>\$ 6,462,056</b>

**10. GOODWILL (continued)**

*(c) Impairment*

During the year ended December 31, 2015, the Company assessed an impairment of \$1,562,675 of the Goodwill allocated to the Direct POS CGU in the POS Segment, because of the deterioration in the higher of the value in use and fair value less costs to sell. This was primarily the result of a downward revision in the CGU's revenue growth and earnings. The recoverable amount of the CGU was determined to be \$346,000, being the fair-value less costs to sell. The key assumptions utilized to calculate the higher of value in use and fair value less costs to sell are detailed below. This impairment is included in the operating expenditures in the consolidated statements of operations.

*(d) Key Assumptions*

The following key assumptions were used in calculating the higher of value in use and fair value less costs to sell by CGU as at December 31, 2015, the date of the Company's impairment testing:

	POS SEGMENT			PAYMENTS SEGMENT
	Direct POS CGU	Indirect POS CGU	Payments Middleware CGU	Payments CGU
Terminal earnings growth rate (i)	0%	3%	2%	N/A
After-tax discount rate (ii)	15%	15%	13%	N/A
Residual multiple (iii)	N/A	N/A	N/A	30 months
(i)	Earnings were extrapolated using a constant growth rate, which does not exceed the long-term average growth rate for the industry.			
(ii)	The discount rate was estimated based upon industry average after-tax weighted cost of capital, adjusted for the specific risks of the CGU.			
(iii)	Residual multiple was estimated based upon an assessment of marketability and condition of the residuals.			

For the Indirect POS CGU, the higher of value-in-use and fair value less costs to sell exceeded the carrying value by \$294,000. The Direct POS CGU's carrying value was written down to the higher of value-in-use and fair value less costs to sell, and as such exceeds the carrying value by \$Nil. See below for the resulting impairment, or additional impairment, by CGU, if any, as a result of the specified change to the key assumptions above, in isolation.

Change	Direct POS CGU	Indirect POS CGU	Payments Middleware CGU	Payments CGU
	Reduction of 2% (i)	\$60,000	\$250,000	\$Nil
Increase of 1% (ii)	\$30,000	\$120,000	\$Nil	N/A
Decrease of 25% (iii)	N/A	N/A	N/A	\$Nil

**11. BANK INDEBTEDNESS**

As at December 31, 2015, the Company through its subsidiary Posera Software, has a revolving line of credit of \$Nil (2014 - \$207,103), of an available \$500,000 (2014 - \$500,000). The available credit facilities relate to \$200,000 (2014 - \$200,000) as an operating line of credit and \$300,000 (2014 - \$300,000) to finance investment tax credits. These facilities bear interest at the Canadian bank prime rate plus 2.50%, with an effective interest rate of 5.50% (2014 – 5.50%). Any amounts borrowed in relation to the investment tax credits are payable in full upon receipt of the investment tax credit receivables and are secured by a floating lien on current and future investment tax credit receivables with a current carrying value of \$186,999 (2014 - \$771,782). Additionally, the facilities have a first ranking \$1,000,000 (2014 - \$1,000,000) moving hypothec on the assets of Posera Software. This facility has been guaranteed up to 80% by Investissement Quebec for the portions borrowed pertaining to the investment tax credits. Posera Software must meet certain non-IFRS measures including Working Capital, EBITDA, Net Tangible Worth and Debt ratios. As at December 31, 2015 the Company is in full compliance with these covenants.

**12. ACCOUNTS PAYABLE AND ACCRUED LIABILITIES**

	December 31, 2015	December 31, 2014
Trade payables (Note 18)	\$ 1,684,493	\$ 1,559,720
Accrued charges	1,710,369	1,482,382
<b>Total accounts payable and accrued liabilities</b>	<b>\$ 3,394,862</b>	<b>\$ 3,042,102</b>

**13. PROVISIONS**

	Provision for income tax and information return penalties	Provision for restructuring obligations	Total
<b>Balance – January 1, 2014 (i)</b>	<b>\$ 210,000</b>	<b>\$ -</b>	<b>\$ 210,000</b>
Payment	(34,549)	-	(34,549)
Translation	31,773	-	31,773
<b>Balance – December 31, 2014</b>	<b>\$ 207,224</b>	<b>\$ -</b>	<b>\$ 207,224</b>
Addition (ii)	-	375,000	375,000
Translation	39,994	-	39,994
<b>Balance – December 31, 2015</b>	<b>\$ 247,218</b>	<b>\$ 375,000</b>	<b>\$ 622,218</b>

- (i) During the year-ended December 31, 2012, the Company became aware that certain income tax and information returns were past-due, which may be subject to certain penalties provided by legislation, the amount and timing of which is not certain. The Company has filed a formal request for abatement; however, the outcome of that request is not certain.
- (ii) During the year-ended December 31, 2015, the Company assessed a provision in relation to certain restructuring obligations, the amount and timing of which is not certain.

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**14. NOTES PAYABLE**

#	Details	Carrying Value	
		December 31, 2015	December 31, 2014
1	Loan from prior Posera shareholders, with a nominal and effective interest rate of 5.00%, with monthly installments of USD \$33,633 including interest, commencing June 1, 2015, and is unsecured.	17,380	277,193
2	Convertible debenture with a nominal interest rate of 3.95% and an effective interest rate of 9.50%, due in November, 2016, with monthly installments of USD \$33,633 including interest, with a pause in payments from June 1, 2015 until January 30, 2016. The debenture was convertible into Class A Common Shares until May 5, 2012 at \$0.645 per Common Share. The conversion option expired unexercised. The convertible debenture is secured with the Posera assets source code, all recodes, accounts, money and proceeds derived from the source code and any part thereof; which, as at December 31, 2015 have a carrying value of \$Nil (2014 - \$286,222). During the year-ended December 31, 2015, the principal amount was reduced by \$Nil (2014 - \$292,947) as a result of certain indemnity agreements.	402,234	497,709
3	Series I 2014 Unsecured Convertible Subordinated Debentures, with a principal amount of \$1,500,000, issued with a discount of \$150,000, with a nominal interest rate of 10.25%, and an effective interest rate of 20.77%, due on January 15, 2017, and convertible at \$0.45 until January 15, 2016 and \$0.60 until January 15, 2017 [Note 17(c)].	1,353,442	1,239,298
4	Term Promissory Note from prior TMC shareholders, with a nominal interest rate of 0.00%, and an effective interest rate of 4.50%. The principal of \$750,000 is repayable in three monthly instalments of \$250,000 commencing January 31, 2015.	-	737,005
<b>Total Notes Payable</b>		<b>1,773,056</b>	<b>2,751,205</b>
Current portion of the Notes Payable		419,614	1,165,967
<b>Long-term portion of the Notes Payable</b>		<b>\$1,353,442</b>	<b>\$1,585,238</b>
Fair Value			
#	December 31, 2015	December 31, 2014	
1	17,382	273,092	
2	408,291	497,473	
3	1,516,590	1,499,871	
4	-	737,004	
<b>Total</b>	<b>\$ 1,942,263</b>	<b>\$ 3,007,440</b>	

**14. NOTES PAYABLE (continued)**

Principal and interest payments required in the next five years and thereafter are as follows:

	December 31, 2015	December 31, 2014
2015	-	1,371,996
2016	597,723	521,661
2017	1,519,012	1,519,012
2018 and thereafter	-	-
<b>Sub-total</b>	<b>2,116,735</b>	<b>3,412,669</b>
Less: Interest	(343,679)	(661,464)
<b>Total</b>	<b>\$ 1,773,056</b>	<b>\$ 2,751,205</b>

For the year ended December 31, 2015, interest expense of \$335,186 (2014 - \$331,508) was recorded in the consolidated statements of operations in relation to notes payable.

**15. VEHICLE LOANS AND CAPITAL LEASES**

HDX uses vehicles in order to perform aspects of its business. Commitments for future payments of principle and interest on vehicle loans and capital leases are as follows:

Year	December 31, 2015	December 31, 2014
2015	\$ -	\$ 68,328
2016	55,996	53,551
2017	78,412	78,412
2018	9,363	9,363
2019	4,676	4,676
	148,447	214,330
Less: Interest	(9,104)	(19,230)
	<b>\$ 139,343</b>	<b>\$ 195,100</b>
<b>Short-Term Portion</b>	<b>47,157</b>	<b>58,201</b>
<b>Long-Term Portion</b>	<b>\$ 92,186</b>	<b>\$ 136,899</b>

The Company makes monthly loan and capital lease payments of \$5,558 (2014 - \$5,558), which includes interest payments. The security provided for the loans and capital leases is the acquired vehicle related to that specific loan. Interest expense of \$10,126 (2014 - \$13,873) related to vehicle loans and capital leases was recorded in the consolidated statements of operations.

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**16. INCOME TAXES**

Certain investment tax credits were netted against the expenses which were incurred to earn the credits, see Note 6. Deferred income tax assets are recorded to the extent it is probable that the Company will be able to recover such deferred income tax assets.

Deferred tax items recognized in net income were distributed as follows:

	December 31, 2015	December 31, 2014
Deferred tax recovery originated in current year	\$ (503,611)	\$ (143,453)
Recognition of previously unrecognized deferred taxes	-	(76,210)
<b>Total</b>	<b>\$ (503,611)</b>	<b>\$ (219,663)</b>

A reconciliation of the deferred income tax liabilities and assets is as follows:

	Tax losses & SRED expenditure	Investment tax credits	Intangible assets	Convertible Debenture	Other	Total
<b>Balance – January 1, 2014</b>	<b>\$ 691,648</b>	<b>\$ (655,000)</b>	<b>\$ (771,000)</b>	<b>\$ (8,000)</b>	<b>\$ 47,000</b>	<b>\$ (695,352)</b>
Deferred income tax recovery (expense)	(107,053)	105,000	260,716	(40,000)	1,000	219,663
Acquisitions (Note 3)	127,790	-	(192,000)	-	(12,000)	(76,210)
Exchange differences	5,900	-	(28,716)	-	-	(22,816)
<b>Balance – December 31, 2014</b>	<b>\$ 718,285</b>	<b>\$ (550,000)</b>	<b>\$ (731,000)</b>	<b>\$ (48,000)</b>	<b>\$ 36,000</b>	<b>\$ (574,715)</b>
Deferred income tax recovery (expense)	(146,389)	165,000	416,000	39,000	30,000	503,611
Exchange differences	57,215	-	(103,000)	-	1,000	(44,785)
<b>Balance – December 31, 2015</b>	<b>\$ 629,111</b>	<b>\$ (385,000)</b>	<b>\$ (418,000)</b>	<b>\$ (9,000)</b>	<b>\$ 67,000</b>	<b>\$ (115,889)</b>

A reconciliation of deferred tax liabilities and assets to the statement of financial position is as follows:

	December 31, 2015	December 31, 2014
Deferred income tax liabilities to be settled after the next fiscal year	\$ (115,889)	\$ (650,925)
Deferred income tax assets to be settled after the next fiscal year	-	76,210
<b>Total</b>	<b>\$ (115,889)</b>	<b>\$ (574,715)</b>

**16. INCOME TAXES (continued)**

A reconciliation between the Company's statutory and effective tax rate for the year ended December 31 is as follows:

	2015	2014
Tax recovery at statutory rate of parent	26.50 %	26.50 %
Effect of foreign operations	2.28	(1.26)
<b>Weighted average statutory tax rate</b>	<b>28.78</b>	<b>25.24</b>
Permanent differences	(11.83)	(3.37)
Effect on deferred tax expense from changes in tax rates	0.10	0.09
Filing adjustments	(0.95)	5.12
Current year losses and deductible temporary differences for which no deferred tax asset was recognized	(16.97)	(10.36)
Recognition of previously unrecognized deferred tax assets	-	3.25
Gain on expired warrant charged directly to equity	(0.17)	-
Other	0.09	0.60
	<b>(0.95%)</b>	<b>20.57 %</b>

The weighted average statutory tax rate was 28.78% (2014 – 25.24%), which varied largely as a result of a higher proportion of the loss being earned in jurisdictions with higher marginal rates compared to the prior year.

*Non-capital losses*

No deferred tax has been recorded in respect to investments in foreign subsidiaries, as there are no anticipated distributions or transactions in the foreseeable future. The company has not recognized the deferred tax asset relating to a \$488,713 (2014 - \$557,513) intangible asset deductible temporary difference. In addition, the Company has non capital losses available for carry-forward to reduce future years' income for tax purposes, which, if unused, will expire as follows in the respective jurisdictions:

	December 31, 2015		
	Canada	United States	France
2026	\$ 2,000	\$ -	\$ -
2029	42,000	-	-
2030	31,000	-	-
2031	1,000	-	-
2032	398,000	246,000	-
2033	674,000	16,000	-
2034	987,000	-	73,000
2035	2,516,000	103,000	30,000
	<b>\$ 4,651,000</b>	<b>\$ 365,000</b>	<b>\$ 103,000</b>



16. INCOME TAXES (continued)

	December 31, 2014		
	Canada	United States	France
2026	\$ 8,000	\$ -	\$ -
2029	42,000	-	-
2030	31,000	-	-
2031	1,000	-	-
2032	398,000	226,000	-
2033	674,000	11,000	-
2034	1,349,000	-	-
	<b>\$ 2,503,000</b>	<b>\$ 237,000</b>	<b>\$ -</b>

17. SHARE CAPITAL

(a) Authorized and issued

Authorized

An unlimited number of voting common shares with no par value.

<i>Common Shares Issued</i>		Number of Common Shares	\$
<b>Balance – January 1, 2014</b>		<b>59,343,087</b>	<b>53,319,143</b>
Non-cash issuance upon acquisition (Note3)	(i)	2,147,618	330,734
Issuance costs - cash	(i)	-	(6,815)
Exercise of stock compensation	(ii)	31,000	13,020
<b>Balance – December 31, 2014</b>		<b>61,521,705</b>	<b>53,656,082</b>
Issued for cash consideration	(iii)	14,316,000	3,579,000
Issuance costs – cash	(iii)	-	(272,928)
Issuance costs – warrants	(iii)	-	(80,133)
<b>Balance – December 31, 2015</b>		<b>75,837,705</b>	<b>56,882,021</b>

**17. SHARE CAPITAL (continued)**

- (i) As disclosed in Note 3, on December 31, 2014, the Company completed the acquisition of TMC. As part of the purchase price, the Company completed a non-cash issuance of 2,147,618 Common Shares, which are subject to a 24-month hold period. The fair value of the Common Shares with a 24-month hold period was estimated to be \$0.15 per share, and the Company incurred \$6,815 in issuance costs.
- (ii) During the year-ended December 31, 2014, certain option-holders exercised their option to purchase 31,000 shares of the Company at a price of \$0.25 per share.
- (iii) On April 27, 2015, the Company issued a total of 14,316,000 Common Shares at a price of \$0.25 per share for gross proceeds of \$3,579,000 (the "Offering"). POSERA paid a finders' fee equal to 7.0% on \$3,191,000 of the Offering's gross proceeds, together with finders' warrants to acquire 893,480 Common Shares in the Company. The finders' warrants are exercisable for a period of two years at an exercise price of \$0.40 per Common Share.

*(b) Stock options and stock-based compensation*

Since 2002, the Company has had a stock option plan ("the Old Plan") to encourage ownership of the Company's Common Shares by its key officers, directors, employees and consultants. The maximum number of Common Shares that may be reserved for issue under the Old Plan is 2,000,000 Common Shares. Options under the Old Plan vest over various periods from the date of the granting of the option. All options granted under the Old Plan that have not been exercised within ten years of the grant will expire, subject to earlier termination if the optionee ceases to be an officer, director, employee or consultant of the Company. The majority of options granted under the Old Plan were granted to former executives of the Company.

On September 20, 2011, the shareholders of the Company approved a new stock option plan (the "Plan"). The Plan has a rolling maximum number of Common Shares that may be issued upon the exercise of stock options, but shall not exceed 10% of the issued and outstanding Common Shares at the time of grant. Any increase in the total number of issued and outstanding Common Shares will result in an increase in the available number of options issuable under the Plan, and any exercises of options will make new grants available under the Plan. Options under the Plan vest over various periods from the date of the granting of the option. All options granted under the Plan that have not been exercised within ten years of the grant will expire, subject to earlier termination if the optionee ceases to be an officer, director, employee or consultant of the Company. The Plan was reapproved on June 18, 2014. The Plan was enacted to encourage ownership of the Company's Common Shares by its key officers and directors, employees and consultants.

The Company does not have any current intention to convert the options outstanding under the Old Plan into options under the Plan. The Company intends to maintain the Old Plan in place until all outstanding options under the Old Plan are exercised or have expired, at which time the Old Plan will terminate. The Company will not grant any new options under the Old Plan.

**17. SHARE CAPITAL (continued)**

The following is a summary of the stock options granted and changes for the years then ended.

	December 31, 2015		December 31, 2014	
	Number Outstanding	Weighted Average Exercise Price	Number Outstanding	Weighted Average Exercise Price
<b>Options outstanding, beginning of the year</b>	<b>4,759,424</b>	<b>\$ 0.32</b>	<b>3,773,605</b>	<b>\$ 0.32</b>
Granted – employees and directors	-	-	1,165,500	0.32
Exercised – employees and directors	-	-	(31,000)	0.25
Expired – employees and directors	(1,351,704)	0.41	(148,681)	0.25
<b>Options outstanding, end of the year</b>	<b>3,407,720</b>	<b>\$ 0.29</b>	<b>4,759,424</b>	<b>\$ 0.32</b>
<b>Options exercisable, end of the year</b>	<b>3,407,720</b>	<b>\$ 0.29</b>	<b>4,622,924</b>	<b>\$ 0.32</b>

The following table summarizes information about options outstanding as at:

Exercise Price	December 31, 2015				
	Options outstanding			Options exercisable	
	Number of options outstanding	Weighted average life (years)	Weighted average exercise price	Number of options exercisable	Weighted average exercise price
0.25	1,604,656	1.46	0.25	1,604,656	0.25
0.28	250,000	1.50	0.28	250,000	0.28
0.32	1,165,500	3.30	0.32	1,165,500	0.32
0.34	387,564	0.70	0.34	387,564	0.34
	<b>3,407,720</b>	<b>2.01</b>	<b>\$0.29</b>	<b>3,407,720</b>	<b>\$0.29</b>

Exercise Price	December 31, 2014				
	Options outstanding			Options exercisable	
	Number of options outstanding	Weighted average life (years)	Weighted average exercise price	Number of options exercisable	Weighted average exercise price
0.25	1,604,656	2.46	0.25	1,604,656	0.25
0.28	250,000	2.50	0.28	250,000	0.28
0.30	400,000	0.90	0.30	400,000	0.30
0.32	1,165,500	4.30	0.32	1,029,000	0.32
0.34	637,564	1.70	0.34	637,564	0.34
0.40	290,304	0.91	0.40	290,304	0.40
0.50	400,000	0.91	0.50	400,000	0.50
2.70	11,400	0.08	2.70	11,400	2.50
	<b>4,759,424</b>	<b>2.45</b>	<b>\$0.32</b>	<b>4,622,924</b>	<b>\$0.32</b>

**17. SHARE CAPITAL (continued)**

Of the options outstanding as at December 31, 2015, 250,000 options with an exercise price of \$0.28 (2014 – 250,000), of which 250,000 (2014 – 250,000) are exercisable, are consultant compensation options.

For the year ended December 31, 2015, the Company recognized an expense of \$18,181 (2014 – \$273,275) for the vesting of options issued to directors, officers, and employees, which is included in Operating Expenses.

The fair value of each option granted was estimated on the date of the grant using the Black-Scholes option-pricing model with the following weighted-average assumptions for options granted in the respective period ended:

	Year ended December 31, 2015	Year ended December 31, 2014
Risk-free rate of return	1.61%	1.61%
Expected volatility (i)	104%	104%
Dividend yield	-%	-%
Weighted average expected life	5 years	5 years
Estimated forfeiture rate	0 - 5%	0 - 5%

(i) *The Company estimated the expected volatility on the date of grant through reference to the historical volatility of the Company's shares over a similar period.*

*(c) Contributed Surplus*

The following is a continuity schedule of contributed surplus.

<b>Balance January 1, 2014</b>	<b>\$ 6,782,106</b>
Issuance of convertible debenture (Note 14)	92,000
Stock based compensation	273,275
Exercise of stock based compensation [Note 17(a)]	(5,270)
<b>Balance December 31, 2014</b>	<b>\$ 7,142,111</b>
Expiry of warrants [Note 17(d)]	36,137
Stock based compensation	18,181
<b>Balance December 31, 2015</b>	<b>\$ 7,196,429</b>

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**17. SHARE CAPITAL (continued)**

*(d) Warrants*

The warrants outstanding are as follows:

	December 31, 2015		December 31, 2014	
	Number of Warrants	Carrying value	Number of Warrants	Carrying value
Outstanding share purchase warrants to purchase Common Shares at \$0.30 per share. The warrants expire on December 19, 2015	-	\$ -	405,000	\$ 32,092
Outstanding share purchase warrants to purchase Common Shares at \$0.45 per share. The warrants expire on December 6, 2015	-	-	177,533	4,045
Outstanding share purchase warrants to purchase Common Shares at \$0.40 per share. The warrants expire on April 27, 2017 (i)	893,480	80,133	-	-
<b>Total</b>	<b>893,480</b>	<b>\$ 80,133</b>	<b>582,533</b>	<b>\$ 36,137</b>

(i) The value of the warrants was estimated utilizing an expected volatility of 69.37%, an expected life of 2 years, and a discount rate of 1.65%.

*(e) Loss per share*

The Company uses the treasury stock method of calculating the dilutive effect of options and warrants on loss per share. Stock options, consultant compensation options, warrants and convertible debenture are only included in the dilution calculation if the exercise price is below the average market price for the period. The following is a summary of stock options, broker compensation options, convertible debenture and warrants:

	Exercise price	Expiry	Number issued and outstanding	Number exercisable with dilutive impact	Number exercisable with anti-dilutive impact
Stock and consultant compensation options	Note 17(b)	Note 17(b)	3,407,720	-	3,407,720
Convertible Debenture	Note 14	Note 14	3,333,333	-	3,333,333
Warrants	Note 17(d)	Note 17(d)	893,480	-	893,480

A reconciliation of basic to dilutive weighted average number of shares follows:

(in 000's)	December 31, 2015	December 31, 2014
Basic weighted average number of shares	71,225	59,361
Dilutive impact of in-the-money options	-	-
<b>Dilutive weighted average number of shares</b>	<b>71,225</b>	<b>59,361</b>

**18. RELATED PARTY TRANSACTIONS**

On September 25, 2015 Mr. Paul K. Howell stepped down as Chief Executive Officer (“CEO”) of POSERA. Mr. Howell remains on the Company’s Board of Directors.

POSERA recognized revenue from a company controlled by POSERA’s former CEO and current director, during the year ended December 31, 2015, in the amount of \$48,153 (2014 - \$41,346). Additionally, POSERA recognized operating expenses and purchased products of \$305,321 during the year ended December 31, 2015 (2014 - \$291,253) from a company controlled by the former CEO and current director. All transactions were agreed upon by the parties and were completed at the exchange amount. As at December 31, 2015, POSERA has a receivable position of \$33,390 (December 31, 2014 - \$30,896), and a payable of \$121,198 (December 31, 2014 - \$97,299), which will be settled between the related parties in the normal course of business.

During the year ended December 31, 2015, the Company received legal fees and disbursement invoices totaling \$128,610 (2014 - \$135,343), from law firms for which a director of POSERA is and/or was a partner. As at December 31, 2015, the Company has a payable position of \$52,115 (December 31, 2014 - \$112,075) which will be settled between the related parties in the normal course of business.

This director is partner at a law firm POSERA utilizes and previously, this director was a partner of another law firm that POSERA utilizes. As the director no longer has an equity interest in the previous law firm, POSERA has not included the payables to the former law firm as a related party transaction at December 31, 2015, but POSERA has included expenditures incurred for the period that the director was a partner at each respective firm.

Compensation of key management

Compensation awarded to key management includes the Company’s directors, and members of the Executive team, which include the Chief Executive Officer, President, Chief Financial Officer, Chief Operating Officer and Senior Vice-President of Corporate Development, is as follows:

	Year ended December 31, 2015	Year ended December 31, 2014
Salaries and short-term employee benefits	\$ 1,104,845	\$ 1,051,807
Share-based payments	37,797	248,511
<b>Total</b>	<b>\$ 1,142,642</b>	<b>\$ 1,300,318</b>

The salaries and short-term employee benefits are expensed as occurred, whereas the share-based payments are recorded at the date of grant and expensed over the vesting period to the Consolidated Statements of Operations and Comprehensive Loss. The Company granted Nil options during the year-ended December 31, 2015 (2014 – 990,000) to directors in place of cash compensation for directors fees earned for fiscal 2015 and 2014.

**19. FINANCIAL INSTRUMENTS**

The fair value of the financial assets and liabilities, excluding notes payable approximate their carrying value as at December 31, 2015 and December 31, 2014. The fair value of the note payables is disclosed in Note 14, which estimates are level 2 measurements in the fair value hierarchy. Fair value estimates are made at a specific point in time based on relevant market information. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and therefore cannot be determined with precision. The fair value estimates for notes payable utilized a discounted cash-flow valuation method, with an estimated discount rate of 10.00% as at December 31, 2015 (December 31, 2014 – 10.00%). Changes in assumptions could materially affect estimates. The Company's financial instruments have been summarized below:

	December 31, 2015	December 31, 2014
Financial assets		
Loans and receivables	\$ 6,334,095	\$ 6,436,273
Financial liabilities		
Fair value through profit and loss	-	-
Other financial liabilities	5,307,261	6,195,510

**20. FINANCIAL RISK FACTORS**

The Company's risk exposures and the impact on the Company's financial instruments are summarized below.

*a) Credit risk*

Credit risk is the risk of loss associated with a counterparty's inability to fulfill its payment obligations. The Company's credit risk is primarily attributable to cash and cash equivalents and, accounts receivable in the aggregate amount of \$5,295,926 as at December 31, 2015 (2014 \$4,555,357). Cash and cash equivalents are held with certain Canadian and European financial institutions. The Company has adopted a credit policy under which the balance of new customers are analyzed individually for creditworthiness before the Company's standard payment terms and conditions are offered. The Company's exposure to credit risk with its customers is influenced mainly by the individual characteristics of each customer. The Company's customers are primarily located in Canada, the United States, France and the United Kingdom. The Company has no significant concentration of receivables, which would result in unusual credit risk exposure.

No financial assets are past due except for trade receivables. As at December 31, 2015, trade receivables of \$1,334,843 (December 31, 2014 - \$1,160,770) were current and not impaired, \$2,258,111 (December 31, 2014- \$1,839,413) were past due but not impaired and \$97,151 (December 31, 2014 - \$144,900) were impaired.

**20. FINANCIAL RISK FACTORS (continued)**

The following table summarizes the changes in the allowance for doubtful accounts for trade receivables:

	December 31, 2015	December 31, 2014
<b>Balance – Beginning of year</b>	<b>\$ 144,900</b>	<b>\$ 108,384</b>
Receivables written off as uncollectible	(104,513)	(58,614)
Net provision for impairment	51,688	95,130
Translation adjustment	5,076	-
<b>Balance – End of year</b>	<b>\$ 97,151</b>	<b>\$ 144,900</b>
Accounts receivable – gross	<b>3,690,105</b>	<b>3,257,571</b>
<b>Accounts receivable – net</b>	<b>\$ 3,592,954</b>	<b>\$ 3,112,671</b>

*b) Liquidity risk*

The Company's approach to managing liquidity risk is to ensure that it will have sufficient liquidity to meet financial obligations when due through periodic monitoring of working capital balances.

As at December 31, 2015, the Company had a cash balance of \$1,702,972 (2014 - \$1,442,686) and other current assets of \$5,071,757 (2014 - \$5,089,365) to settle current liabilities of \$6,319,024 (2014 - \$6,265,323). All of the Company's current financial liabilities have contractual maturities that range between 30 and 90 days and are subject to normal trade terms excluding vehicle loans and notes payable disclosed separately in Note 14 and Note 15 respectively. The following are the commitments to be settled in cash. The amounts presented represent the future undiscounted principal and interest cash flows, and therefore do not equate to the carrying amounts on the consolidated statement of financial position.

	2016	2017	2018	2019	2020 and thereafter	Total
Accounts payable and accrued liabilities (Note 12)	3,394,862	-	-	-	-	3,394,862
Income taxes payable (Note 16)	52,057	-	-	-	-	52,057
Vehicle loans and capital leases (Note 15)	55,996	78,412	9,363	4,676	-	148,447
Provisions (Note 13)	622,218	-	-	-	-	622,218
Note payable (Note 14)	597,723	1,519,012	-	-	-	2,116,735
Operating leases	385,128	279,926	8,195	-	-	673,249
<b>Total</b>	<b>\$ 5,107,984</b>	<b>\$ 1,877,350</b>	<b>\$ 17,558</b>	<b>\$ 4,676</b>	<b>\$ Nil</b>	<b>\$ 7,007,568</b>



**20. FINANCIAL RISK FACTORS (continued)**

*c) Market risk*

Market risk is the risk of loss that may arise from changes in market factors such as interest rates and foreign currency risk.

*i) Interest rate risk*

The Company has cash balances and interest-bearing debt. The Company holds cash and cash equivalents in deposit with certain Canadian and European financial institutions. The Company also holds notes payable, with largely fixed interest rates. The Corporation is sensitive to changes in the prevalent interest rates through interest income earned on its cash balance and interest paid on its notes payable. Interest rate risk is low as the interest rates on the Company's certificates of deposits, and notes payable are largely fixed. Interest rates and maturity dates for the Company's certificates of deposits are disclosed in Note 4. The interest rates and maturity dates for the notes payable are disclosed in Note 14.

*ii) Foreign currency risk*

The Company operates on an international basis and therefore, foreign exchange risk exposures arise from transactions denominated in a foreign currency. The foreign exchange risk arises primarily with respect to the USD, GBP and the Euro.

A \$0.05 strengthening of the CDN dollar compared to the USD, holding all other variables constant, would decrease net income by \$39,000 (December 31, 2014 – \$62,000 increase), and increase comprehensive income by \$91,000 (December 31, 2014 - \$70,000 decrease). The Company has elected to not actively manage this exposure at this time.

A \$0.05 strengthening of the CDN dollar compared to the GBP pound, holding all other variables constant, would decrease net income by \$4,000 (December 31, 2014 - \$1,000 decrease), and decrease comprehensive income by \$14,000 (December 31, 2014 – \$10,000 decrease). The Company has elected to not actively manage this exposure at this time.

A \$0.05 strengthening of the CDN dollar compared to the EUR euro, holding all other variables constant, would decrease net income by \$39,000 (December 31, 2014 –\$3,000 increase), and decrease comprehensive income by \$58,000 (December 31, 2014 - \$14,000 decrease). The Company has elected to not actively manage this exposure at this time.

**21. EXPENDITURES BY NATURE**

The following is a reconciliation of expenditures by function to expenditures by nature:

<b>Presentation by Nature</b>	December 31, 2015	December 31, 2014
Salaries, wages and other employee benefits (Note 6)	\$ 12,126,326	\$ 10,535,212
Changes in inventories of finished goods (Note 7)	4,428,026	4,330,495
Impairment (Note 10)	1,562,675	-
Amortization (Notes 8 and 9)	1,466,137	1,134,927
Outside sales	1,352,613	1,214,309
Professional and regulatory fees	1,271,587	978,107
Travel, vehicle and meals and entertainment	975,961	928,659
Rent	843,583	801,080
Office and utilities	731,911	854,543
Advertising and promotion	531,381	392,574
Outside service	193,930	221,046
Insurance	88,319	86,391
Bad debt	50,587	89,353
Stock-based compensation (Note 17(b,c))	18,180	273,275
Other expenditures	260,934	197,731
<b>Total</b>	<b>\$ 25,902,150</b>	<b>\$ 22,037,702</b>
<b>Presentation by Function</b>		
Cost of inventory	\$ 4,428,026	\$ 4,330,495
Technology	2,046,625	1,721,069
Operations and support	5,743,498	5,388,022
Sales and marketing	5,660,251	5,069,083
General and administrative	5,798,563	5,529,033
Restructuring (Note 25)	662,512	-
Impairment of assets (Note 10)	1,562,675	-
<b>Total</b>	<b>\$ 25,902,150</b>	<b>\$ 22,037,702</b>

Certain comparative figures within office and utilities have been reclassified to changes in inventories of finished goods to conform to the current year's financial statement presentation.

**22. CAPITAL MANAGEMENT**

The Company's objective when managing capital is to safeguard its ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

In order to maintain or adjust the capital structure, the Company may issue new shares, sell assets to reduce debt or issue new debt.

The Company monitors capital on the basis of the debt to equity ratio, which is a non-IFRS measure. This ratio is calculated as total debt divided by total equity. Total debt is calculated as the sum of bank indebtedness, and current and long-term notes payable and vehicle loans as shown in the consolidated statements of financial position. Total equity is the equity of the Company in the consolidated statements of financial position. As disclosed in Note 11, the Company is subject to certain externally imposed capital covenants related to bank indebtedness.

The debt to equity ratios as at December 31, 2015 and December 31, 2014 were as follows:

	December 31, 2015	December 31, 2014
<i>Total Debt</i>		
Notes payable	\$ 1,773,056	\$ 2,751,205
Vehicle loans and capital leases	139,343	195,100
Bank indebtedness	-	207,103
<b>Total Debt</b>	<b>\$ 1,912,399</b>	<b>\$ 3,153,408</b>
<i>Equity</i>		
Equity	\$ 8,910,367	\$ 10,462,356
<b>Total Equity</b>	<b>\$ 8,910,367</b>	<b>\$ 10,462,356</b>
<b>Debt to Equity Ratio</b>	<b>21.46%</b>	<b>30.14%</b>

**23. CHANGES IN WORKING CAPITAL ITEMS**

	December 31, 2015	December 31, 2014
Accounts receivable	\$ (431,919)	\$ 806,393
Investment tax credits and investment credits receivable (Note 6)	820,767	164,656
Income taxes (Note 16)	45,244	(311,171)
Lease receivable	21,909	(5,509)
Inventory	(76,924)	(70,660)
Prepaid expenses and deposits	15,951	14,665
Accounts payable and accrued liabilities	298,886	(374,920)
Provisions (Note 13)	375,000	-
Deferred revenue	184,491	(451,848)
<b>Total</b>	<b>\$ 1,253,405</b>	<b>\$ (228,394)</b>

**24. SEGMENTED INFORMATION**

The Company is divided into two reportable segments: Point of Sale (“POS”) and Payments. The POS segment focuses primarily on selling, installing and servicing POS hardware and software directly to end-users and on developing, licensing, distributing and marketing POS software indirectly through a dealer network. The Payments segment focuses primarily on selling and installing payment processing hardware and recurring payment processing services for credit and debit cards. The accounting policies of the segments are the same as those described in the summary of significant accounting policies. The Company evaluates performance based on the profit and loss from operations before income taxes, amortization, interest, realized and unrealized foreign exchange gains or losses, other gains or losses and other comprehensive income. The Company manages each segment separately and management at the time of the acquisitions were retained. Certain segmented information relating to Goodwill is provided in Note 10.

**Disclosure by Segment**

	Revenue for the year ended		Operating (loss)profit for the year ended <sup>(i)</sup>	
	December 31, 2015	December 31, 2014	December 31, 2015	December 31, 2014
POS	\$ 16,865,681	\$ 16,744,439	\$ (353,173)	\$ 397,731
Payments	3,887,194	3,370,011	(235,785)	(274,783)
<b>Total</b>	<b>\$ 20,752,875</b>	<b>\$ 20,114,450</b>	<b>\$ (588,958)</b>	<b>\$ 122,948</b>

(i) Operating (loss)profit is earnings before corporate headquarters operating expenditures, interest earnings and expense, taxes, amortization, impairment and foreign exchanges losses and gains.

Reconciliation between the total consolidated operating profit and the net income (loss) per the consolidated financial statements is as follows:

	December 31, 2015	December 31, 2014
Total segmented operating (loss)profit	\$ (588,958)	\$ 122,948
Corporate headquarter operating expenditures	(1,531,505)	(911,273)
Other non-operating expenditures	(3,446,716)	(1,072,193)
<b>Net Loss</b>	<b>\$ (5,567,179)</b>	<b>\$ (1,860,518)</b>

**POSERA – HDX Ltd.**  
**Notes to the Consolidated Financial Statements**  
**December 31, 2015 and 2014**  
**(in Canadian dollars, except as noted)**



**24. SEGMENTED INFORMATION (continued)**

	POS	Payments	Total Consolidated
December 31, 2015			
Total Assets	\$ 13,531,147	3,259,761	<b>\$ 16,790,908</b>
Total Liabilities	\$ 7,069,258	811,283	<b>\$ 7,880,541</b>
December 31, 2014			
Total Assets	\$ 15,456,653	3,644,088	<b>\$ 19,100,741</b>
Total Liabilities	\$ 7,995,869	642,516	<b>\$ 8,638,385</b>

**Disclosure by Territory**

	Revenue for the year ended		Operating (loss)profit for the year ended <sup>(1)</sup>	
	December 31, 2015	December 31, 2014	December 31, 2015	December 31, 2014
Canada	\$ 13,728,342	\$ 14,314,347	\$ (50,450)	\$ 542,661
USA	3,581,685	3,244,974	(770,271)	(488,895)
Europe	3,136,756	2,261,040	231,763	69,182
Asia and others	306,092	294,089	-	-
<b>Total</b>	<b>\$ 20,752,875</b>	<b>\$ 20,114,450</b>	<b>\$ (588,958)</b>	<b>\$ 122,948</b>

(i) Operating profit is earnings before corporate headquarters operating expenditures, interest earnings and expense, taxes, amortization, impairment and foreign exchanges losses and gains.

	Canada	USA	Europe	Total
December 31, 2015				
Total Assets	\$ 10,752,082	4,760,568	1,278,258	<b>\$ 16,790,908</b>
Total Liabilities	\$ 6,881,312	612,464	386,765	<b>\$7,880,541</b>
December 31, 2014				
Total Assets	\$ 13,716,116	4,516,435	868,190	<b>\$ 19,100,741</b>
Total Liabilities	\$ 7,324,956	1,015,772	297,657	<b>\$8,638,385</b>

**25. SUBSEQUENT EVENTS**

- (a) On January 1, 2016 Posera-HDX Ltd. amalgamated with its wholly-owned subsidiaries Century Cash Register Inc. and Posera-HDX Scheduler Inc. and implemented a name change to form Posera Ltd. which is the Consolidated parent of the group.
- (b) Subsequent to year-end, the Company continued its restructuring efforts. The Company has incurred subsequent additional restructuring charges related to severance, corporate alignment and product and process streamlining, in the amount of \$641,000.